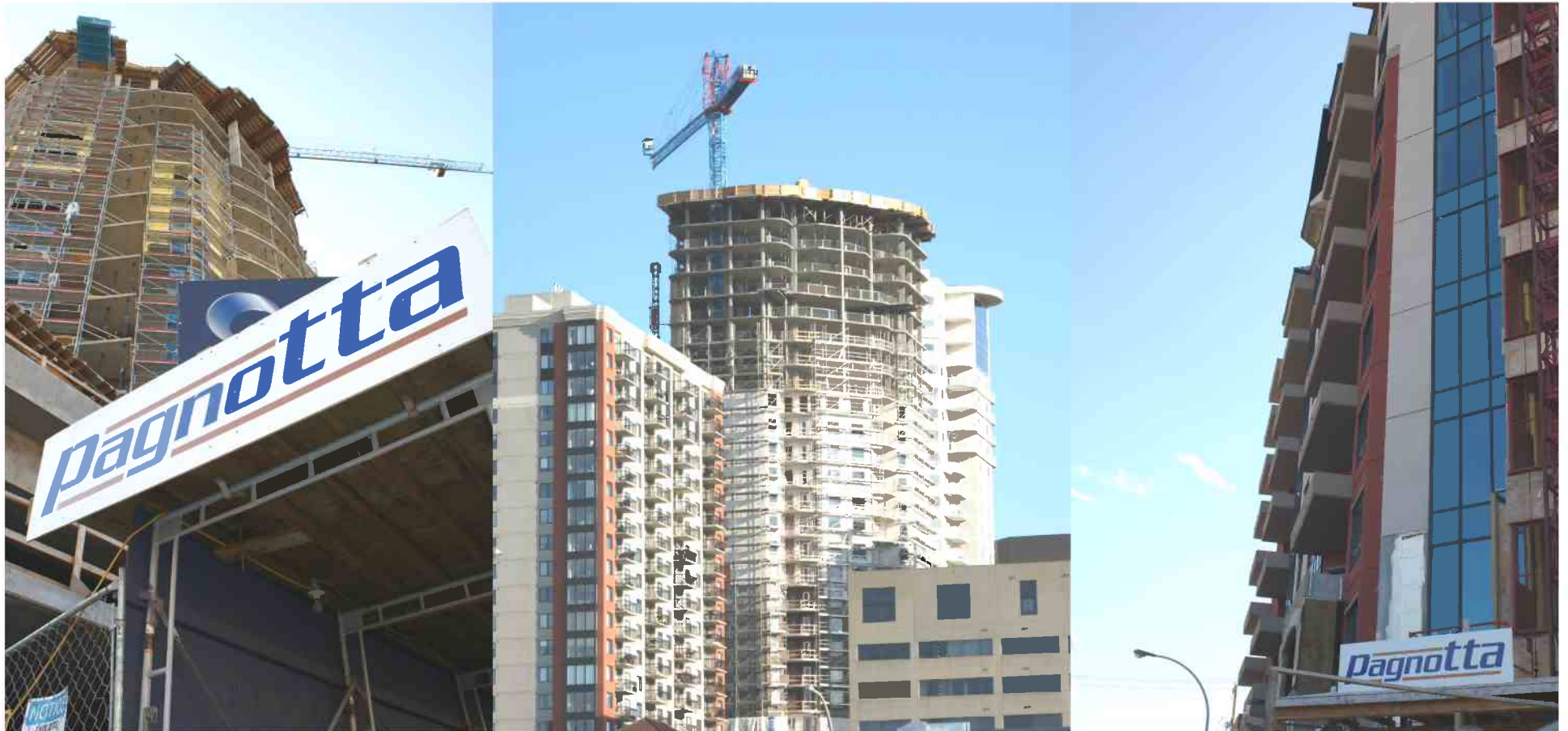


# ***Pagnotta***

I N D U S T R I E S

## Construction Management



# Who We Are

- Founded in 1992 by Mario Pagnotta
  - 40+ years industry experience
- Edmonton Based
- Vertically Integrated
  - Construction Management
  - Concrete Structures
  - Equipment Ownership

**safety.**

**quality.**

**integrity.**

**leadership.**

**accountability.**

***Pagnotta***  
I N D U S T R I E S

# Who We Are

- Relationship Driven
  - Tight deadlines are met by utilizing Pagnotta's large network of contractors and suppliers.
- Strategically Located in Edmonton, Alberta
  - Ability to manage projects locally and by distance.
  - Own a large supply of equipment that can be brought to any site to reduce delays.

*“Successfully changing skylines since 1992”*

***Pagnotta***  
I N D U S T R I E S

# Recommended CM Contract

- CCA 5 Construction Management Contract
  - Agency Construction Management
  - Tight Controls
  - Expert Advice and Industry Connections



***Pagnotta***  
I N D U S T R I E S

# CCA 5 Construction Management Contract

- This contract type has benefits for both the owner, and Pagnotta as Construction Managers.

## –Owner

- Tight cost controls – the owner makes all payments.
- High Accountability – every contract is made directly between trade contractors and the owner, which means no surprises.

## –Pagnotta as Construction Manager

- Involvement from early stages of development allow for strong project control.
- Value Engineering opportunities
- Formally manage all trade contractors, and ensure the site is managed with safety, quality, schedule, and budget at the forefront.

***Pagnotta***  
I N D U S T R I E S

# CCA 5 Construction Management Contract

- **Value Engineering**

- The consultation of the CM with the engineers and architects (E/A) in order to achieve building goals and uses at the minimal cost.
- Easiest time to save money on a project is before construction, and Pagnotta is there to ensure that time, materials, and processes are utilized as best as possible and to the best fit with the E/A plans.

- **Bid and Contract Facilitation**

- Contracts will be between the owner and trade contractors, but Pagnotta will facilitate the process to make it very easy for the owner – it could be as easy as simply signing a prepared contract to approve the CM's hiring decision.

***Pagnotta***  
I N D U S T R I E S

# Project Resume

- Meridian Plaza
- University Plaza
- The Parliament
- The Quest
- Greenwood Inns
- Econo-Lodge
- Ramada Inn
- Hampton Inn

***Pagnotta***  
I N D U S T R I E S

# ***Pagnotta***

I N D U S T R I E S

CONCRETE STRUCTURES

CONSTRUCTION MANAGEMENT

## Meridian Plaza



### Project Details

Location: Edmonton

Cost: \$35,000,000

Height: 10 Stories

Area: 135,000 sq/ft

Units: 111

Completion Date: 2009

Architect: GMH Architects

Form of Agreement:

CCA 5 Construction  
Management

ACA 5 Concrete  
Structure

Safety Quality Integrity Accountability Leadership

# ***Pagnotta*** INDUSTRIES

CONCRETE STRUCTURES

CONSTRUCTION MANAGEMENT

## University Plaza



### Project Details

Location: Edmonton

Cost: \$13,000,000

Height: 6 Stories

Area: 120,000 sq/ft

Units: 92

Completion Date: 2004

Form of Agreement:

CCA 5 Construction  
Management

ACA 5 Concrete  
Structure

Safety Quality Integrity Accountability Leadership

# ***Pagnotta*** I N D U S T R I E S

CONCRETE STRUCTURES

CONSTRUCTION MANAGEMENT

## The Parliament



### Project Details

Location: Edmonton

Cost: \$18,000,000

Height: 16 Stories

Area: 120,000 sq/ft

Units: 92

Completion Date: 2006

Form of Agreement:

CCA 5 Construction  
Management

ACA 5 Concrete  
Structure

Safety Quality Integrity Accountability Leadership



# ***Pagnotta*** INDUSTRIES

CONCRETE STRUCTURES

CONSTRUCTION MANAGEMENT

## Hotel Projects



### **Greenwood Inn**

Locations:

Edmonton

Calgary

Winnipeg

Cost: \$30,000,000

Dates: 1995—2001

CCA 5 Construction Management

### **Ramada Inn**

Location: Hinton

Cost: \$3,500,000

CCDC 2 Lump Sum Contract

### **Hampton Inn**

Location: Calgary

Cost: \$5,500,000

CCDC 2 Lump Sum Contract

### **Econo Lodge**

Location: Edmonton

Cost: \$2,000,000

CCDC 2 Lump Sum Contract



Safety Quality Integrity Accountability Leadership



Pagnotta Industries Inc. looks forward to  
working with you as Construction Manager  
on your next project.

***Pagnotta***  
I N D U S T R I E S

3269 Parsons Road • Edmonton, Alberta • T6N 1B4  
Phone: 780 432 1001 • Fax: 780 432 3339 • Website: [www.pagnotta.ca](http://www.pagnotta.ca)